

Message Text

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55

ORIGIN SS-25

INFO OCT-01 ISO-00 SSO-00 /026 R

DRAFTED BY OES/APT/SEP:WFDECLERCQ:DBU

APPROVED BY OES/APT:OHGANLEY

EUR/EE:ISILINS (SUBS)

INR/RPS:EFITZGERALD (INFO)

C:JMONTGOMERY (INFO)

S/S:MR. BRIDGES

DESIRED DISTRIBUTION

CIA, INR/RPS

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FM SECSTATE WASHDC

TO AMEMBASSY BUCHAREST NIACT IMMEDIATE

S E C R E T STATE 224309

EXDIS

E.O. 11652: XGDS 2 AND 3

TAGS:TSPA, ACOM, PFOR, RO

SUBJECT: VIP TELECOMMUNICATIONS EQUIPMENT

REF: STATE 219509

PLEASE PASS THE FOLLOWING MESSAGE FROM COLLINS TO DONALD L.
WERBECK:

"1. REF. B/D 002 - HAVE ACCUMULATED PRICES FOR PRODUCT LINE
ITEMS INCLUDED IN JULY PACKAGE. AM IDENTIFYING THEM TO
EQUIPMENT LISTS IN VOLUME THREE. PLEASE NOTE FOLLOWING
GUIDELINE: PRICES ARE PER SITE IN TABLE. FOR EXAMPLE, ITEM
5 OF TABLE 6-1 CALLS FOR TWO TRANSMITTERS PER SITE (LOCA-
TION). THUS, THAT PRICE IS FOR TWO TRANSMITTERS. FOR
ITEM 1, PRICE IS FOR ONE ANTENNA, ETC. PRICES FOLLOW:

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ITEM	-	-	BSITE PRICE	REMARKS
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TABLE 6-1

1	- -	31,010	INCL ERECTION KIT
2	11,620		INCL ERECTION KIT
ITEM		BSITE PRICE	REMARKS
4		11,360	MATRIX
5		64,283	
6		48,034	
15A AND 15F		21,463	MW AND MUX

TABLE 6-2

1		27,310	NO ERECTION KIT
2		9,015	NO ERECTION KIT
5		29,804	THIS IS CORRECT PRICE
--			PER SITE; AMOUNT OF
--			14,298 PER SITE USED
--			IN JULY PACKAGE IN
--			ERROR.
14A AND 14F		21,463	WE NOTE THAT ITEM 14F
--			IS MISSING.

TABLE 6-3

13A		16,569
13B		4,400
19		5,000
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20A/F/G 37,178

TABLE 6-4

1		52,342
2		13,386

FIGURE 5-1, PAGE 5-2

FOLLOWING ARE UNIT PRICES:

914J-4 RADIO CONTROL 2,200

671B-1 REC/EXC 16,569

ITEM	BSITE PRICE	REMARKS
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548L-4 PWR AMP	16,006	
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635V-1 REC FILTER	6,881	
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18R-17B ANT GPLR	12,003	
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37R-2 VHF/UHF ANT.	180	
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NOT SHOWN:

635V-1 REC FILTERS	6,881	
-- (COCKPIT)		

ALL PRODUCT LINE PRICES GOOD FOR ANY QUANTITY. EXPIRE ON
ONE DECEMBER.

"2. REF. B/D 003 ITEM 1. FOLLOWING IS UNIT SELL PRICE FOR
EACH ITEM ON ATTACHMENT A OF 3 SEPTEMBER LETTER.

TYPE	UNIT SELL PRICE
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618M-3	2,565
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51RV-4D	4,989
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860E-5	6,700
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339F-8B	2,896
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621A-6A	3,988
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642C-1	2,973
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914F-1	411
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618T-5 9,627

714E-2 465

346D-1B 1,323

51Y-7 3,666

614L-12 960

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TYPE UNIT SELL PRICE

860F-1 7,152

339H-1 1,623

790S-1 293

437X-1 125

180R:17B 9,792

331A-8D 11,169

AD1-55V 11,026
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614E-22L 2,814

614E-10G 1,456

562-5F-5 3,666

FPC-75 3,471

54W-1D 4,911

914G-2A 768

345E-1A 110,790

916K-2 11,600

916S-1 507

652U-2 1,066

51Z-4 666

37X-2 66

TOTAL 432,709

NOTE: UNABLE TO EXPLAIN DELTA OF 8,431 OVER 424,278.

"3. REF B/D 003 ITEM 2. TIMLIN HAS BEEN LOCATED IN SAN ANTONIO. HOWARD TIMLIN SCHEDULED TO ARRIVE SUNDAY, 12 SEPTEMBER, PAN AMERICAN FLIGHT 66 AT 1500 HOURS. PLEASE

ARRANGE FOR HOTEL ACCOMMODATIONS AND TO HAVE HIM MET UPON ARRIVAL.

"4. REFB/D 004 - CONFIRMED THAT PRICE AND TECH DESCRIPTION COVER SUPPORT AT PRIMARY LOCATION ONLY. PRICES FOR OTHER TWO LOCATIONS ARE BEING DEVELOPED AND WILL BE FORWARDED ASAP. LANCE JETT/PAT MINIHAN AGREE THAT THREE MEN COULD BE CUT TO TWO FOR FIRST YEAR AT TWO-THIRDS THE
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PRICE. SUBSEQUENT YEARS COULD GO TO ONE MAN. FIRST YEAR HAS GREATER DEMANDS WITH LOTS OF OJT, ETC, BIC.

"5. SOHNER RECEIVED B/D 005 AND 006. PSK." KISSINGER

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NNN

Message Attributes

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